FIPA INVESTMENT PROJECT PROFILE







NATURAL WOODEN TOYS

Project title	Production of children's toys from natural wood.	
Sector	Wood sector	
Location	Bosnia and Herzegovina	
Location description	Forests in Bosnia and Herzegovina cover a large part of its territory (according to	
	recent data, forests and forest land in BiH cover an area of 3.231.500 hectares or	
	63.3% of the total area of BiH) and contribute effectively to the territorial and	
	biological balance. New data indicate the existence of as many as 435 million m ³ of	
	wood stock, which amounts to 201 m³ / ha.	
Project background	Undoubtedly the enormous forest resources available to BiH represent a	
	significant comparative advantage of the country in relation to neighboring and	
	other European countries.	
	Due to their natural and diverse structure, as well as significant natural	
	regeneration, forests have been given the status of the key resource for further	
	development of Bosnia and Herzegovina. The main types of trees are meals,	
	spruce, pine, beech, oak, maple, elm and fruit trees (cherry, apple, pear). It should	
	be emphasized that beech and oak from Bosnia and Herzegovina in the production	
	of furniture is a highly valued raw material, which additionally opens many doors	
	in the world to B&H manufacturers.	
	The most important advantages, ie the strengths of the BiH-wood processing	
	sector are:	
	- Tradition of industrial production	
	- Low labor costs	
	- Domestic raw material basis	
	- A favorable geographical position, or proximity to the European Union	
Desired to the term	market.	
Project status	Concept	
Project description	The project proposes production of children's toys from natural wood.	
	The raw material would be prepared by teams from all over Bosnia and	
	Herzegovina.	



FIPA INVESTMENT PROJECT PROFILE



	The production would use a new innovative machine in the wood industry -		
	Pilocijep, which would be used to make elements for toys.		
	About 250 m ² of rented production space and about 500 m ² of outdoor space		
	where wood would be stored are needed for production.		
	It takes 90 days to commission.		
	The value of semi-annual production in one shift is EUR 200,000.		
	Working capital is about 33,000 EUR.		
	Return on investment is in 6 months if production is full.		
	The mini pellet line would be installed with a production plant with a capacity of		
	100 kg per hour, 2.5 tons per day.		
	It is necessary to install a wood dryer, which would be done by local investors.		
	Trial production is 3 months, while people are trained to work.		
	Auxiliary finishing machines are also needed.		
	Finalization of positions and final processing of wood would be done by		
	households.		
Estimated total	100 000 EUR		
investment cost			
Inputs provided by	Value	Description	
local partner	30 000 EUR		
Inputs required from	Value	Description	
foreign partner	70 000 EUR		
Form of cooperation	Financial	Technical	
with foreign partner	Joint venture		
Supporting information	For additional information about this project, please contact FIPA either by e-mail:		
available	fipa@fipa.gov.ba or phone number: +387 33 278 080.		

